

## RentJekyll.com ...come relax and play on our Island

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To: Potential Business Buyer

## **Beach Vacation Rental Management Business For Sale: \$12,000**

## THE BUSINESS, RENTJEKYLL.COM:

I have operated a small vacation rental business on Jekyll Island for the past 6 years, and I am retiring. I have terminated management operations as of July 13, 2017 and no longer have any properties under active management. I have some valuable assets remaining, and I would like to sell to someone that can use them to build a competitive vacation rental business on Jekyll. A secondary Buyer Profile would be an Owner of multiple rental properties wishing to self-manage. I am offering a set of assets to help you maximize profits & occupancy, streamline workload, and possibly break free from VRBO, or other management companies, allowing you to totally self-manage. Assets are:

- ➤ **Website**, <u>www.RentJekyll.com</u>. Has some decent name recognition. We are talking about the website only, not the design, nor any property management contracts.
- ➤ Booking Software, <a href="www.Bookerville.com">www.Bookerville.com</a>. Currently I have about 1000+/- bookings in my management system account with historical data to pull from, full contact info, etc. Valid for 4 properties until April 2018. Low renewal costs.
- ➤ Inquiry Database 3000+ separate historical inquiries, all with emails, and most with phone numbers. Extremely high quality leads for 2 Bd / 1 Ba Units, and they have associated inquiry dates that can be sorted for seasonal email lists, promotions etc.
- Knowledgebase. I do things differently than my competition, and my occupancy rates and income stats are the biggest testimony I have. Jekyll Island is a unique travel destination, with an exceptionally diverse target audience. It's highly popular with the traditional family vacationer, the couple, the weekend getawayer, the business traveler, the sportsman, the winter snowbird. Our huge database includes guests from all of those categories, and perhaps even more importantly, the knowledge of how to use that database in a way to effectively maximize occupancy and profit. To put this in perspective, the average unit only needs 50+- tenants per year to maintain a 100% Occupancy, Highest Profit Margin position. I can offer initial training / support.

Jekyll Island is the fastest growing destination spot on the east coast. It is owned by the State of Georgia, which recently built a beautiful conference center with a new shopping district, surrounding hotels going up, and new developments already underway. It's a rapidly growing vacation Mecca! It has also been under the monopolistic control of only two vacation management companies for the past 40 - 50 years. I broke into this and have outperformed the competition with my results.

The opportunity here is enormous, and what I am offering is the ability to rapidly launch a successful and competitive property management business on the Island. I have everything you need to get up and running fast, and I can share all my secrets, including how I almost tripled income over a previous management company. Call or email to discuss the opportunity.

**NOTE:** \$12,000 business or personal Loan over 10 years at current rates is about \$125/month. Small investment to start a lucrative lifetime business. Web hosting & design, home office supplies, phone and internet would be your only other startup costs + lots of work. This could be foundation for 6 figure career. No degree necessary – just a good personality, common sense, decent work ethic.